

TRANSFEROS

Your judgment is the product. Let's transfer it carefully.

When a founder-led business sells, the buyer receives the systems, employees, customers, and files. What often does not transfer cleanly is your operating judgment — when a discount is allowed, which customers need special handling, when you should be pulled in, which vendor exceptions are real.

How it works

1. Confirm authority, scope, retention, deletion, and your authorization.
2. Start with low-sensitivity metadata to understand the universe of records.
3. Select a few representative cases from real workflows.
4. Reconstruct source-linked operating claims from those cases.
5. Ask you (or your operator) to correct only the specific claims that matter.
6. Tell the buyer what is reconstructable, what remains uncertain, and what stays blocked.

What you are asked to do

Not an open-ended brain dump. The main ask is targeted correction:

- “Is this threshold right?”
- “Who approves this exception?”
- “Does this rule still apply after close?”
- “Which role owns this decision?”

What you get

Repeated buyer questions become a controlled transition artifact. The buyer gets clearer operating

Data boundaries

- Metadata first; deep content only for selected cases
- No broad archive pull by default
- Call recordings and transcripts off by default
- Personal devices out of scope
- Regulated data excluded unless specifically approved
- Retention and deletion agreed before sensitive records move

context; you get fewer ad hoc interruptions and a cleaner handoff.

Employee protections

- Participation in correction is voluntary
- Individual statements are not named in buyer deliverables without separate consent
- The audit is about how the business operates — not about evaluating individual employees

Simple next step: pick one workflow that creates buyer confusion — pricing exceptions, customer escalations, dispatch overrides, vendor substitutions, warranty callbacks. We select a few representative cases from metadata, then you correct only the claims that matter.