TRANSFEROS

The Qualification Audit

One question, answered with evidence: can this owner-dependent business's operating knowledge be reconstructed from real records and targeted seller correction?

What it includes

- Data-rights review before any sensitive records move
- Evidence-density scoring
- Residual owner-judgment scoring
- Metadata-frame review
- Representative case selection
- Sample case reconstruction
- Initial process hypotheses
- Correction questions for seller/operator review
- Reconstruction difficulty estimate
- Recommendation: full reconstruction, Transition Risk Memo, expanded audit, or decline

Required from buyer / seller

- Clear authority or seller consent
- Defined data scope
- Retention and deletion agreement
- Metadata exports from relevant systems
- Deep content only for selected cases
- Seller/operator availability for targeted correction

What it is not

- Not valuation
- Not quality-of-earnings
- Not legal, tax, HR, or regulatory advice
- Not a broker opinion
- Not generic SOP generation
- Not a guarantee the business is transferable

Why metadata first

TransferOS starts with a full, low-sensitivity metadata frame so the case sample is representative — not cherry-picked. Deep content is requested only for the selected cases, under agreed scope, retention, and deletion terms.

An honest verdict

The audit can conclude that reconstruction is not worth pursuing. A decline is delivered work with reasons attached — not a sales step.